MENLO PARK RECORDER

A PAPER DEVOTED TO THE BEST INTERESTS OF MENLO PARK AND SAN MATEO COUNTY

VOLUME 5 — MENLO PARK, SAN MATEO COUNTY, CALIFORNIA, FRIDAY, JUNE 22, 1928. — No. 39

Menlo Circus Club Plans 5 Day Meet

The entire peninsula has been joined in the plans of the Menlo Circus Club for a five day fiesta starting June 30th with the club's annual children's circus and coming to a climax with a big Fourth of July program featured by a racing program that will bring out some of the finest thoroughbreds in Northern California.

The circus, as planned, will be bigger and better than ever, it is declared, with nearly one hundred children of the peninsula and bay district participating. Clarence Walter, veteran of many of the Menlo Club circuses, is to again be ringmaster.

An old-fashioned county fair is to precede the circus with a colorful luncheon served in the open air under gay sun shades, during the noon hour. All of the proceeds of the circus, luncheon and country fair go to the Stanford Home for Convalescent Children.

On July first, second and third, there are to be polo games in the afternoon staged on the polo field of the Menlo Circus Club. These will be between teams representing the San Mateo-Burlingame Polo Club and the Menlo Circus Club.

The event, however, that is exciting much interest among the masculine followers of the Menlo Circus Club activities is the race meet on the Fourth of July. Blooded horses from various parts of Northern California are to be entered in the seven events making up the program for the afternoon. There are thrty-five entries to date, with a large purse offered for all of the races.

Among the entries to date are Herbert Fleishhacker, Hugh Drury, Roger Lapham, Charles Dunphy, Clifford Weatherwax, George Newhall, Jr., Alex Hamilton and others. There is to be one driving race between Mrs. William Roth and Clarence Walter for a purse of $500. Many private wagers have already been placed on this race, it is declared.

The biggest event of the race, however, will be the half-mile race for the San Mateo-Burlingame Polo Club Cup. The other races include an eight mile race for polo ponies, a quarted mile race for the Menlo Cup, a three-quarters of a mile open race; and a half-mile stock race with Mexican saddles and Spanish bridles.

Rehearsals for the circus are being held almost daily in the tanbark ring of the club, and at the same time the blooded racing horses of prominent peninsula horsemen may be seen working out on the track of the club. Boxes for the circus are being handled by Mrs. W. B. Weir, while the boxes for the race on July Fourth are under the direction of Mrs. Albert Schwabacher.

WITNESS TO AUTO CRASH DROPS DEAD

An outo acicdent last Tuesday which caused sight injury to a mother and her small child was indirectly responsible for the death of Mrs. Emma Haering, 320 Menalto avenue, in the Ravenswoo ddistrict, just before noon of that day.

Mrs. Haering rushed out of her house upon hearing two autos crash. When she reached her front lawn she suddenly fell dead. Hear failure was ascribed as the cause.

The auto accident occurred at the corner of Menalto avenue and Donohue street, when the machines driven by Olus Nielsen and Andy Monte, both of Mayfield collided. Nielsen's car was overturned.

Mrs. Nielsen and one of the two children accompanying her and her husband received slight cuts and bruises, for which they were treated at the Palo Alto hospital.

Constable F. B. Grill of this city iinvestigated the case.

Phil Blanchard, president of the local Parlor, N. S. G. W., has heceived his appointment as District Deputy Grand President. He will officially install the officers of the Redwood City Parlor about the middle of July and the Palo Alto Parlor at a later date. Phil hopes to materially increase the membership in his district this term.

Mr. and Mrs. Harry W. Dodge and daughter have taken the home of General and Mrs. C. A. Devol n this citiy for the summer.

Jim Maloney Guilty Pays $500 Fine

In the first jury trial to be held in Menlo Park, Jim Maloney was found guilty on a charge of violating the Volstead Act last Friday night. The local city hall where the trial was held was packed to the doors and many people who desired to witness the proceedings blocked the sidewalk until after midnight.

The case had been attracting much attention since Maoney's arrest some time ago in a raid made by the ocal Police Department and many were the comments heard on all hands as to the possible outcome. Maloney did not plead guilty as others arrested at the same time had done and demanded a jury trial.

When the case opened before Judge Clough last Friday night, Attorney J. T. O'Keefe appeared for Maloney and City Attorney Geo. K. Whitworth was there to attend to the prosecution. Out of a list of thirty talesmen finally ten jurors were selected after both attorney using their privilege of the challenge frequently.

Attorney O'Keefe seemed to be of the opinion that the reason for the arrests had been that the citiy was in need of funds to run its government on and this assertion was vigorously denied by City Attorney Whitworth who stated that the city had plenty of cash in the treasury to meet all present needs and that the sole purpose of the raids was to clean up the ciity, which he said had been the 'stench hole" of the peninsula.

"Do you want homes or bootleggers," he asked.

Whitworth secured a conviction and Maloney was fined $500 which he paid last Tuesday.

UNIFORMED OFFICER WILL LOOK AFTER SCHOOL CHILDREN NEXT TERM

Chief of Police Tom Furman tated yesterday that a uniformed officer will be on the job on the highway at the grammar school next term to take care of that xcedingly dangerous crossing. The new officer will be a part of the city police department and will have full authority to enforce the law. He will at the same time be available for protection at the various dances and picnics that will be held in the city in the future.

LOCAL MAN GETS FIVE DOLLAR SURPRISE

T. B. Hunnell of the Safety Electric Works this week received the surprise of his life when he opened an envelope and took therefrom a check for $5.00 which had been awarded him for his April Window Display of the famous Eveready Batteries.

The window, which was very tastefully arranged, attracted wide attention and was photographed and it is very likely that it will be reproduced in one of the biggest electrical magazines in the country.

EXCHANGEITES HOLD REGULAR MEETING

Members of te Meno Park Exchange Club held their regular weekly dinner meeting at the Oak Grove Villa Hotel last Wednesday eevning with fourteen members present, and incidentally collected a neath little sum from those who were late in the matter of fines. The time set for the dinner is 6:30 and President Ken Martin holds his watch on the boys.

Following an excellent dinner Alex Walker in his true Scotch style sang several selections from his favorite Highland melodies which were applauded to the limit.

Mayor Harry Weeden was the speaker of the evening, and taking as his thme "construction and the Golden Rule" gave a wonderful talk on the principles of Exchange which was greatly appreciated by his hearers.

Two new names were proposed for membership, which proves that Menlo Park Exchange Club is a permanent fixture in the city and it is certainly doing a great work for the city.

Mrs. Fannie I. Khrtz, citiy clerk, and dahghter, Miss Myra Kurtz, left Wednesday for Gladstone, Oregon, where they will spend a three week's vacation.

Noted English Conductor For First Concert

ALBERT COATES

Next Sunday afternoon at 3 o'clock the first concert of the summer series presented by The Philharmonic Society of San Mateo County will be given in the out-door Woodland Theater at Hillsborough.

During the week, the eighty-five members of the San Francisco Symphony Orchestra engaged for these concerts will be rehearsing with Albert Coates, who arrives Tuesday direct from London.

Extensive alterations in the theater have been made based on the experience of last year, and every improvement possible has been made for the utmost in convenience and comfort of the patrons.

The symphony scheduled for the first program will be of unusual interest as it will be presented for the first time locally. It is the London Symphony of Vaughn Williams, and Mr. Coates' interpretation of this unique creation of musical description has elicted most favorable commen wherever he has performed the work

The program to be presented is:

1.—A Londan Symphony .....
.....Vaughan Williams
(1st Performance Hillsborough)
2.—Overture "Oberon" ..... Webber
3.—Overture Fantasie "Romeo and Juliet" .....Tschaikowsky
4.—Hungarian Rhapsody No. 2 in D minor .....Liszt

KINGHTS OF THE ROAD REGISTER AT AUTO CAMP

Among the motorists who have registered at the Menlo Park Bungalito Court were:

J. S. Elms, Pasadena, Calif.
Ed. Bechtel, Selma, Oregon.
Geo. Wilkerson, El Centro, Califo.
Mr. and Mrs. Fayette Hewitt, Chula Vista, California.
Mr. and Mrs. M. M. Madden, Tuscon, Arizona.
Mr. and Mrs. B. E. Lowery, Glendale, California.
Mr. and Mrs. Hedby, Queen City, Mo.
Charles Forsythe, Berkeley, Cal.
C. J. Owens, Anderson, Wyo.
James Jones, Jamesville, Minn.
E. H. Steinford, Hutchinson, Kan.
R. Page and family, Baker, Ore.
C. H. Burgess, Cagrin Falls, Ohio.
A. J. Oleson, Los Angeles, Calif.

SEQUOIA HI SCHOOL POOL NOW OPEN TO THE PUBLIC

A large crowd of people made use of the Sequoia high school pool last Sunday when it was open to the public last Sunday for the summer season. Frank Griffin, athletic director of Sequoia, is in general charge.

Sequoia's large pool, one of the finest in the country, is open to the public every day in the week except Monday, when the pool is cleaned between 1:00 and 7:00 o'clock p. m. On Tuesday morning the pool is open just for the use of women and children. The admission is set for 25 cents for adults and 15 cents for children and students. This includes suit and towel.

The Ladies Auxiliary of the Presbyterian church will meet in the parlors of the church next Thursday afternoon. All members are requested to be prsent.

SNAP, $5750—New 5-rm, double garage; fruit trees; Maple ave., 2 blks. south of Atherton ave., off highway, bet. Redwood City and Menlo Park; block to depot. Open 10-3. Make offer.

HENRY BUCHMAN PLAYS IN HARY LUCK

The man who was caught out with a pitchfork when it rained twenty dollar gold pieces, has nothing on young Henry Buchmann.

Hank is he star catcher on his base ball team and now that vacation time is on his team mates are having a great time batting the old pill around while Hank had to go and have appendicitis.

Can you beat that!

He is convalescing at his home after a successful operation at the Palo Alto hospital.

ARE TIMES HARD? LOCAL RESIDENT TRIES TO SEE

So much has been said about times being hard and the scarcity of money that Postmaster Barney Larrecou has determined to test the matter out.

Barney is very optimistic and must be shown, as he does not believe the current reports on the subject. In order to prove that there is plenty of money in the city he has caused notices of box rent being due in each and every box within his domain in the local postoffice and reports that he does not find things so tight as reports would indicate. Ask Barney.

NORTH FAIR OAKS MAN GETS 30 DAYS FO RDRUNKENNESS

Burt McMannus, a plasterer of North Fair Oaks, was sentenced to serve thirty days in the county jail by Judge McAuliffe at Redwood City on Wednesday morning on a charge of drunkenness. The charge was made b his wife and this was his second offense.

The Menlo Park Study Club spent the day last Monday as the guests of its President, Miss Stella Ely, at her cottage at Matrin's Beach.

Word has been received from F. J. Furnivall and family. They have arrived at Vancouver, B. C., and are enjoying the best of health and having a fine trip.

City Fathers Hold Interesting Meeting

At the meeting of the citiy council last Tuesday evening all of the members answered to their names at eight o'clock when the mayor called the meeting to order and following the reading of the minutes settled down to what proved to be a most interesting meeting.

A communication from Mr. Armstrong reative to the rate problem with the Bear Gulch Water Copany as it affects Menlo Park was read, and Mr. Armstrong being present was called on to address the meeting. He stated that he would be glad to do all he could for Menlo Park as he is a resident here, and furthr that he would act in the capacity of an attorney for a very small fee, in fact just what the case cost him.

After some discussion the matter was laid over until the next meeting.

A communication was read from the Southern Pacific Company stating that they would, in responce to the request of the council, retain the human flagman at the Oak Grove Avenue crossing. Councilman A. E. Blake is entitled to great credit for the fight he put up to have this flagman left on the job.

A. Buchman agan submitted plans for a supr service station on Valparaiso to the council for consiredation. The plans showed a set back line of 10% of the depth of the lot, and were referred to the building inspector, who granted the permit.

Councilman Dale, reporting for Health Officer W. H. Zieber, reported a nuisance on Santa Cruz avenue, and City Attorney Whitworth informed the board that Dr. Zieber had authority to order it abated.

Chief of Police Thomas Furman requested the Council to purchase a fire proof case for the office to take care of his books and papers. After consideration the board instructed him to select one that he and the clerk considered adequate for the purpose.

City Attorney Whitworth reported in regard to the case of James Maloney, that said Maloney had been tried for violation of the Volstead Act and that he had been found guilty and had paid a fine of $500.

On motion of Councilman Blake was appointed to the office of City Judge, to fill the office vacated by E. P. Clough, who was compelled to resign owing to poor health.

The bills were next ordered paid.

Councilman Dale stated the Catholic Seminary wished to have representatives appear before the Board at its next meeting with regard to the proposed annexation of Menlo Oaks.

An electrical ordinance was adopted by the unaimous vote of the board.

An ordinance lidensing public dances within the cty limits was also adopted.

The question of laying sidewalks on the highway between Oak Grove and Glenwood avenue for the protection of the school children was introduced by Dale and Councilman Walker was asked to ntervew the property owners and ascertain their desires in the matter and Mayor Weeden volunteered to assist in the matter.

LAWRENCE H. COOK IS APPOINTED CITY JUDGE

Lawrence H. Cook, professor at the University of Santa Clara, and one of Menlo Park's best known citizens was appointed to the office of Citiy Judge at the meeting of the city council last Tuesday night.

It is not probable that Cook knows of his appointment yet, as he and his family left for a vacation trip in the mountains near Redding early in the week, however, he is again city judge.

Judge Cook made an excellent recwhie acting as the city's first Judge and his return to the bench will be hailed with delight by those who are strictly law abiding. Cook knows no friend or foe while he is administering the law and is absolutely fair and just to all.

Judge E. P. Clough, who is resigning from the office was compelled to do so on account of ill health.

Mrs. Henry Rosenfeld was hostess last Monday at a luncheon at her beautful home in this city. Following the luncheon the guests, to the number of sixteen enjoyed bridge.

REGISTER TODAY !!!!!!!!!!!!!!!!

Fine New Telephone Building For Paly

Palo Alto is to have a new telephone building. Plans are now being made by The Pacific Telephone and Teelgraph Company for the erection of a two story, fire proof structure, costing approximately $150,000 on the north side of Bryant street, just east of University avenue. J. D. Worthington, local manager, in issuing the announcement stated that the company expects to start work on the project shortly.

"The new telephone building will be located on a site owned by the company, situated on the north side of Bryant Street, about 125 feet east of University avenue," Worthington said. "Construction plans will give consideration to beauty as well as utility. The building will be constructed of reinforced concrete, brick and terra cotta. It will contain two stories and basement, with a frontage of 60 feet on Bryant street and a depth of 122 feet.. Provison is to be made in foundation and wall strength for additions.

"The company business office will be housed on the first floor and central office equpment on the second. The interior decorations of these quarters will harmonize with the general design of the building which is exceptionally attractive.

"Palo Alto's new telephone building is planned to provide adequate space for equipment necessary in meeting the ditsricts' continued expansion and progress," Worthington concluded.

MRS. AGNES HILL VISITS J. E. COOPERS AT SONORA

A lovely week end trip was enjoyed by Mrs. Agnes Hill, her son Kearney, and sister, Millie Rotter. Last Saturday morning the party left tis city at 7:30 and arrived in Sonora at 8 in evening, stopping with the J. E. Coopers who formerly resided in this city.

While at Sonora the party visited Twain Hearte, 11 miles above at an elevation of 4000 feet.Twain Hearte is a most beautiful resort opened about 14 months ago and has over 100 rustic bungalows of from three to five rooms each.

A fine golf course is located here and a beautiful lake of sparkling water surrounded by beautiful pine trees and at one end of the lake is a big flat hill of granite called bald rock where the Indians held their pow wows in the early days. From there the party went on to Long Barn, Strawberry and Pine Crest. The trees are very large and the mountains rugged at this point where the altitude is 6000 feet.

A beautiful lake at Pine Crest 3 miles long surrounded by large timber and a high mountain of granite at the upper edge, makes a wonderful picture in the high mountains.

They also attended an open air dance at the old historical town of Columbia, later enjoyink a fine swim and lunch at Phoenix Lake.

After the three day of sightseen in the high Sierras they returned to their home in this city greatly refreshed and very enthusiastic over their trip.

The Coopers have invited the local Troop of Boy Scouts to come over to Sonora and the high Sierra country for their summer camp this year and the boys intend to go if their truck is forthcoming in time.

BANK OF ITALY STORY BEGINS IN THIS ISSUE

The story of the Bank of Italy, which is in such great demand all over the state and which a large number of our readers have requested us to print begins in this issue and an installment of the story will be run each week until it has been competed.

Agnes Malcolm of Menlo Park and Frank Felix of North aFi rOaks were gratned soft drink permits by the board of supervisors on Monday last.

Mr. and Mrs. Stewart Lowery of htis city and Mr. and Mrs. Lawrence I. Scott of Woodside were guests at a luncheon and garden party given by Mr. and Mrs. George Newhall in celebration of their twenty-fifth wedding anniversary at their home in Burlingame last Saturday.

If You Want to Vote at the Primaries Register Today, Don t put it off.

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L. E. HARRIS ..... Editor
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Our City Attorney

City Attorney George K. Whitworth is to be congratulated on his fine work in securing a conviction in the case of James Maloney. His work at that time showed much study and effort and also that he is on the alert for anything that will help to improve the citiy which he represents.

Whitworth is giving liberally of his time and energy to assst the city in every way possible. We say giving his time and that is what we mean. The small sum of $50 per month is merely a conscience saver as far as compensation for the work required is concerned, and still we find Whitworth on the job and ready to do his part.

We believe that Whitworth has in several instances saved the citiy quite a little expense by securing expert legal advice from some of the best attorneys in the state, and that free of charge to the city.

The City Attorney is also doing a lot of work on the Bear Gulch Water Company's rate increase case and it is very likely that through his efforts the raise will be defeated when the hearing is had before the Railroad Commission. He has also interested other legal minds in the case.

In all matters pertaining to the city's legal business Attorney Whitworth has given careful consideration to each and every point before giving a decision and through this careful consideration has given Menlo Park as good a set of laws as can be found in any city on the coast.

City Attorney Whitworth should received the thanks of the entire community for his untiring effort in behalf of the city, and the Menlo Park Recorder takes this opportunity of extending this thanks to him and assuring him that the paper and its publishers are behind him in all of his labors for the city.

Timidity

Timidity developed in childhood, and never overcome with age, has blocked the path of success for a multitude. Realize that nothing can be expected of you beyond your best performance. If you are willing to give that, why be timid? So long as you are doing as well as you know, rest easy. Nobody has any claim to make you do differently. Nobody can flabbergast you.

Complicated Chess

So varied are the moves of the several pieces in chess that it is estimated it would take two men 250,000 years—playing night and day at the usual speed—before every possible way of playing the first four moves on each side would be exhausted.

Pelican's Love-Making

The courtship of the pelican is a very quaint performance. The male bird first attracts the attention of the female by prodding with his beak the earth in the vicinity of the chosen one. The two then hold each other gently by their beaks in a manner which seems to correspond pretty closely to hand-squeezing! The scene closes with the two birds bending down and rubbing the tops of their heads together!

Old Cook Book Term

"Castor sugar" was the old name for what is now called "granulated sugar." The term is usually found in cook books written fifty or sixty years ago.

Sink High Explosives

The War department says that dangerous nigh explosives, which cannot be salvaged and have no money value, are sometimes disposed of by dumping them into the ocean. Such ammunition in small amounts has been so disposed of since the World war. The approval of the secretary of war is necessary before ammunition may be destroyed in this way. No act of congress is necessary.

Tulips and Daffodils

In tulip culture the removal of the flowers as they fade is necessary, but in daffodil culture there is no such imperative requirement, although there seems to be a difference of opinion in this case.

For Rivers and Harbors

While an appropriation of $30,000 was made in 1802 for the construction of public piers at Philadelphia and one of $22,700 in 1822 for a harbor of refuge in Delaware bay, the first approach to a rivers and harbors bill was made in 1826, when about $150,000 was appropriated for carrying on work in about twenty localities.

At Three Boundary Lines

Mount Ararat is in eastern Turkey, approximately at the point where the boundaries of Russia and Persia meet that of Turkey.

The Smallest Congregation?

On Exmoor, in England, there is a tiny moorland church which has never had during the past generation a larger congregation than seven or eight, the average being about three, including the organist.

Recipes for Happiness

To make much of little. To find reasons of interest in comon things, to develop a sensibility to mild enjoyment, to inspire the imagination, to throw a charm upon homely and familiar things, will constitute man master of his own happiness.—Henry Ward Beecher.

MUSIC
By LeRoy V. Brant

YOU NEVER CAN TELL

The old adage has it that "only death and taxes are certain quantities." In 18 years working with chorale groups, I have come to add this: "You are certain that the thing will happen which you didn't expect."

BRANT

I thought we might as well be jolly today as serious. We are serious too much, I think, we music lovers. Let's have a rib tickler today instead of brain food.

I think the funniest thing that ever happened in all my career with chorale groups was the time that the baritone soloist forgot to bring his pants.

You see, it was this way. I had engaged a baritone who lived about the San Francisco Bay, to sing in a very elaborate production in San Jose. Through some oversight, I had not informed the gentleman as to the dress which was to be used for the occasion. On the night of the performance, about 6 oclock in the evening, my door bell rang and here was my baritone friend with a suitcase in his hand, looking rather wild-eyed and as he charged in the front door, he said "Do we wear full dress or tux tonight?" I informed him that it was to be full dress. "Can I get a line from here home?" he said. "I brought my tux and my full dress both, but I just discovered that I haven't got the pants for either suit."

With dazzling speed I led him to a telephone and he was able to get his party on the wire, requesting him to bring a pair of pants.

We went out to dinner. The minutes slipped by. No pants appeared. More minutes slipped by. Still no pants. I inserted myself into my "fish and soup. Still no baritone pants.

Finally, I took my baritone friend and led him to my closet, where reposed the trousers for my own tuxedo. Our waist measurements were fortunately about the same. Our leg measurements unfortunately were about eight inches different. "My friend," I said, "if the worst comes to the worst, here is a paper of pins and here are the breeches for my tux—do your stuff and for God's sake be over there at 8:15."

I proceeded to go to the concert hall to give a last minute's look at everything. We were to go on the air at 8:15 sharp as by remote control lines our concert was to be picked up as it was given to the audience. By count, there were 1400 people in the auditorium. The radio technician told me we had five minutes before he had to go on the air. Still no baritone, either with or without pants. I began to perspire—three minutes to go. Ye Gods—, two minutes to go, one minute. "Well," I said, "he will surely be here; he is just across the street." The broadcaster had about two minutes of announcing to do. "Go ahead," I said, "and shoot the piece."

He shot the piece. Still no pants. I made my announcement; still no pants. So, to the audience assembled and to the microphone audience I said: "You will have to wait just a minute, because one of the soloists has not yet come." My face must have said something, although, word of honor, I actually gave utterance to no more words than those; but the audience tittered and in the midst of that titter, lo and behold, in came the soloists, including the baritone.

He was wearing pants.

SCHOOL BOND ELECTION NOTICE

Notice is hereby given to the qualified electors of MENLO PARK SCHOOL DISTRICT, an Elementary School District of the County of San Mateo, State of California, that in accordance with the provisions of the Political Code of the State of California, an election will be held on the 3rd day of July, 1928, at the Menlo Park Central School House, in said District, between the hours of eight o'clock a. m. and eight o'clock p. m., during which period and between which hours the polls shall remain open, at which election the question of issuing and selling bonds of said district to the amount of Twenty-five Thousand ($25,000.00) Dollars, for the purpose of raising money for building school buildings, making alterations and additions to school buildings, insuring school buildings supplying school buildings with furniture and necessary apparatus, and improving school grounds; will be voted upon.

The said bonds thereunder to be issued and sold, shall be of the denomination of One Thousand ($1000.00) Dollars each, and shall bear interest at the rate of 5 per cent per annum, payable semi-annually, and said bonds shall be numbered from 1 to 25 consecutively, payable as follows:

Bonds Nos. 1 and 2 inclusive, $1000.00 each, to run 1 year.
Bonds Nos. 3 and 4 inclusive, $1000.00 each, to run 2 years.
Bonds Nos. 5 and 6 inclusive, $1000.00 each, to run 3 years.
Bonds Nos. 7 and 8 inclusive, $1000.00 each, to run 4 years.
Bonds Nos. 9 and 10 inclusive, $1000.000 each, to run 5 years.
Bonds Nos. 11 to 13 inclusive, $1000.00 each, to run 6 years.
Bonds Nos. 14 to 16 inclusive, $1000.00 each, to run 7 years.
Bonds Nos. 17 to 19 inclusive, $1000.00 each, to run 8 years.
Bonds Nos. 20 to 22 inclusive, $1000.00 each, to run 9 years.
Bonds Nos. 23 to 25 inclusive, $1000.00 each, to run 10 years.

That JAMES G. MASON, will act as Inspector and JENNIE MICHEL and TEMPERANCE K. GARLAND will act as the Judges of said Election, and conduct the same, said Inspector and Judges being competent and qualified electors of said School District.

IN WITNESS THEREOF, we have hereunto set our hands this 4th day of June, 1928.

JOHN T. AABEL,
F. W. JOHNSON,
JOHN W. MOREY,
Trustees of Menlo Park School District, an Elementary School District, San Mateo County, California.

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When you are in your kitchen you put on an apron, even if your kitchen is spotlessly clean.
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The smooth top protects the gas burners from food that would otherwise boil over onto the burners. For clean burners mean clean heat. The smooth top distributes heat evenly and one burner keeps several vessels boiling. It sends products of combustion up the flue.
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MENLO PARK
CLEANING AND DYEING WORKS

Golden State
News of Interest to All

Building work at State institutions completed since July 1, 1927, involved expenditure of $1,533,025.19, Bert B. Meek, state director of public works reported a few days ago to Governor C. C. Young. On these completed projects, Meek said, the Division of Agriculture saved $43,714.82 over the regular budget allotments.

Wild fires have taken a toll of more than a million dollars' worth of property in California and have caused at least two deaths, this early in the season. Yolo, Colusa, Butte, Tuolumne, and Tulare counties have suffered the heaviest up to this time.

The cornerstone of the new $100,000 Machinery Building, now under construction at the State Fair Grounds, will be laid by Governor C. C. Young on June 2, it has been announced. The state board of agriculture, the Traction and Implement Association, the California Irrigation Equipment Association, the Dairy Machinery Distributors and the Read Machinery Dealers will participate in the event.

With the election of Jack McDonald of San Francisco as district governor of the Lions' Clubs to succeed W. B. Wells of Pasadena, members of the organization closed their annual session at San Jose last week. Charles Adams of Berkeley was elected district secretary and Long Beach was chosen as next year's convention city.

The ruling of Attorney General U. S. Webb that state employes attending National Guard summer camps are entitled to their regular pay while absent will not result in a refund to those who attended camp last year, according to the announcement of Alexander Heron, director of the state department of finance.

Aroused by recently heavy losses from fires in grain and range lands, throughout the state, Frank G. Snook, chief of the state division of motor vehicles, last week launched a state traffic officer drive on all persons caught throwing burning material from automobiles. Snook's order calls for arrest of all motorists violating the fire law and for rigid enforcement of the statute prohibiting the throwing of burning cigarets, matches or tobacco from moving vehicles.

Sixty-one California cities now have standard model traffic regulations. These have adopted the uniform traffic ordinance sponsored by the Southern California State Automobile Association and the Automobile Club of Southern California to eliminate divergent regulations. Cities which have recently adopted the uniform code are Santa Paula, Colusa, Burbank, Fresno, Monrovia, Vallejo and Calipatria.

California is on the verge of very important improvements in court procedure—a tightening up in the administration of criminal justice and an elimination of red tape. Gov. C. C. Young makes this statement and he professes to see betterment of existing conditions in the immediate offing. The coming legislature, for instance, is more than likely to produce remedial measures of consequences, he thinks. "The object of court procedure," declared the executive, "should be the obtaining of substantial justice, not simply forensic contests between two smart attorneys to see who is the sharpest."

California, greatest of vacation lands, will have more than 6,000,000 motorists visiting its national parks and playgrounds during the summer months this year. This is more than twice as many as visit national parks in any other state. As soon as schools are closed for the summer and children can get away from lessons, the great migration begins in earnest. Thousands of motorists, unable to leave for extended periods, will drive to beaches and close-by parks and playgrounds. This change from the usual order results in added responsibility of the automobile driver, in avoiding accidents, particularly involving school children.

Dr. Thomas F. Joyce of New York, recently retired from the New York City Department of Health, where he had charge of care and treatment of narcotic drug addicts, last week was announced as medical superintendent of California's new state narcotic hospital. Earl E. Jensen, state director of institutions, was in Los Angeles to confer with Dr. Joyce on personnel of the new hospital, which will be opened at Pacific Lodge, near Pomona, July 1. Lerop R. Bruce, secretary of the state department of institutions, stated that "New York authorities characterize the new superintendent as the best man in the country in handling the problems of narcotic addicts." The state narcotic hospital, ordered by the last Legislature, will be the first of its kind in California.

Material assistance will be given state governments in meeting the unemployment situation if Congress passes the Wagner bill establishing a national employment system, according to Will J. French, state director of industrial relations. The legislation, introduced by U. S. Senator Robert F. Wagner of New York, would provide $4,000,000 for the fiscal year ending June 30, 1929, and for each subsequent year up to 1932. The states, French says, would be allotted about 75 per cent of this money on a population basis.

Overcrowding of California State institutions continues and the populations of the mental hospitals, homes for feeble minded and correctional schools now total 17,439, or 1,219 in excess of capacity, according to Earl E. Jensen, state director of institutions. Inmates in the three groups of institutions were listed by Jensen as follows: state hospitals, 13,818; homes for feeble minded, 2,410; reformatores, 1,089.

Rose Mellor, California's leading girl high jumper, and Marcelle Berkley, middle distance champion, are to be sent to Newark, N. J., as Sacramento's representatives in the Olympic tryouts during July, according to plans sponsored recently by the Sacramento Retail Merchants' Association.

Establishment of a branch office of the state bureau of mines and mining at Redding has been announced by Fred G. Stevenot, director of natural resources. C. V. Averill has been placed in charge. The branch was established to rush completion of the mineral mapping survey row in progress. When this is done Stevenot hopes to be able to map a program for rapid development of the mining industry or such branches of it as are the center of demands by commerce for supplies.

Survey of all outstanding departments of state government is contemplated between now and time for the winter legislative session with a view of eliminating unnecessary salary expenditures from Gov. C. C. Young's next budget. The department of public works is now being surveyed by the civil service commisson, and similar studies are to be made in the division of Fish and Game and other branches of the department of natural resources. "We want actual service for every dollar of salary expenditure," Governor Young told his cabinet directors last week. "And there is no room in the state service for ornamental positions."

Southern Pacific trains will be running across the proposed new $10,000,000 bridge over Suisun Bay within three years after actual work on the project begins, William Sproule, president of the railroad, indicated recently. "It will take some three years to build the bridge, including the time for necessary preliminaries, and it is the intention to discontinue boat service over the Carquinez Straits when the bridge is put into operation commission across Suisun Bay."

Will C. Wood, state superintendent of banks of California, a few days ago issued the following statement: "California banks were never on a sounder basis than they are today. Never in the history of the state has there been greater capital and reserve in the banks to support deposits. Violent fluctuations in the bank stocks are unjustified. Such fluctuations have no bearing whatever on the soundness of our splendid banking institutions."

Riding a fast following wind, found on the 6,000 foot level, a cabin monoplane of the Western Air Express a few days ago flew from San Francisco to Los Angeles in the record time of two hours and 28 minutes. The distance is 365 air miles. The average speed was 148 miles per hour and during parts of the flight the plane attained a velocity of 180 miles. This speed was attained, it was stated, without forcing the engines, but by prospecting the air for a favoring current. The plane, which left San Francisco at 10:30 a. m. and arrived in Los Angeles at 12:58 p. m., carried seven passengers and was driven by Pilot Silas Morehouse.

Anthony H. G. Fokker, airplane designer and builder, has announced his intention of building a factory on the Pacific coast. Fokker built the trimotored airplane Southern Cross, recently on a transpacific flight. "Naturally I cannot designate the location of the factory yet, but when it comes it will cost at least $500,000 and will turn out from 300 to 500 planes per year. We are planning several models in addition to those we now are building, among them a sport plane for private use, which will be two or three passenger, according to motive power, and will cost in the neighborhood of $1,500," Fokker said.

The actuarial report on the old age pension proposed for veterans state officers and employes is expected to be in the hands of the commission investigating the proposal this week, William A. Johnstone, president of the state civil service commission and head of the pension board, announced. The commission already has reeceived answers to questionaires sent state workers, and is studying them preparatory to formulating the report to Governor Young and the Legislature as soon as it can consider the financial phase of the question. The actuarial review is being prepared by Barrett M. Coates, San Francicso, and Professor A. H. Mobray of the insurance department of the University of California.

Appropriation of between $70,000 and $80,000 for State research into economical and efficient methods of sewerage and trade waste disposal was requested of Governor Young last week by a committee of the California League of Municipalities.

California's total estimated daily average crude oil production increased 4,000 barrels during the week ended June 9, figures released by the American Petroleum Institute show. The total estimated daily average crude oil production for the State last week was 644,800 barrels as against 640,800 for the week ended June 2.

Mirror Door Convenient Accessory for Bedrooms

Mirror doors offer a pleasant means by which the apparent size of a room may be increased, and are an accessory of genuine usefulness in the bedroom or bathroom. They fit in particularly well with the one-panel type of door which is frequently uniformly used throughout the house in locations which do not require the mirror door.

If two adjacent closets are equipped with mirror doors and the intervening wall space filled with a mirror, a triple arrangement will be secured in which any series of reflections desired may be obtained. To secure this arrangement both doors must be hinged so that the swing is toward the mirror. Such an arrangement is particularly convenient in bedroom or dressing room.

New types of friction-control hinges, recently developed, permit of opening a door to any angle required; in perfect balance, drafts will not move it out of place. The breakage hazard in connection with the mirror door is lessened by use of these hinges as the free swing of the door is restricted. They also obviate the need for the usual baseboard stop which, when the door bangs against it, has a tendency to break the glass by springing the door out of shape.

Laundry Equipment Is Well Placed in Basement

Location of the laundry, with the modern labor-saving equipment that has been vouchsafed as a boon to the housewife, usually is dictated by local conditions, but its logical place would seem to be in some section of the present-day model basement.

When placed in the basement the equipment should be grouped under windows so that a maximum amount of light and ventilation is secured. Modern four-way laundry tubs may be placed in the center of the space allotted to the laundry, with the electric washing machine nearby. Provision should be made for attachment of the machine to a convenient electric outlet, which may be placed close to the tubs. The electric ironer should be directly under the window. A gas or electric plate for heating water may be at any convenient point, as may the gas-fired dryer.

If the concrete floor is covered with linoleum it will considerably lessen fatigue from standing at the machines.

Rough Texture Wall Is O. K. for Any Room

Rough-textured wall finishes are appropriate for almost any room in any home. And they are most attractive, economical and easily applied forms of decoration, which any housewife can well be proud of having in her home. Because a heavy texture in the wall finish has a tendency to make a room look smaller, such textures as the Spanish and similarly shaggy finishes must be reserved for the larger rooms, and ones in which there are large, unbroken wall surfaces. The small room requires a light stipple or an almost smooth troweled texture.

Her "Beanstalk" Legs Made Hit of Evening

Emma Calve of Carmen fame, in the early days of her operatic career, was very slender. Her "beanstalk" legs—as she calls them in her memoirs "My Life"—gave her grave concern. To overcome that defect, on the first night of "Noces de Figaro" at Brussels, she hit upon the brilliant plan of swelling her calves by padding them.

"The old gentlemen in the front rows trained their glasses on these superb affairs," recalls Calve. "I was conscious of their attention and proud of my success until I left the stage at the end of my first scene."

In the wings she found the infuriated director.

"Don't you know that every one is laughing at you?" he shouted. "Take those hideous lumps off instantly."

And for the second act poor Calve had to make her entrance with her "beanstalk legs all unadorned."

"I tried to cover them with my cloak, but it was impossible. My mortification was intense. The audience saw the change instantly, and was highly amused. I was applauded and cheered uproariously."

Believe It or Not!

After a great deal of patient effort the rooster rolled an ostrich egg into the chicken run.

Coughing slightly and throwing his head back in the manner of a man about to utter a platitude, he said:

"Hens! Far be it from me to reproach you or to cast aspersions on any one of you. But, in the interests of the country generally and our own little community in particular, I should like to show you what can be done in other parts of the world by enterprising birds imbued with the true spirit of unselfish loyalty."

Phrase Long in Use

"Full as a tick" refers to the habits of the creatures called ticks, which are biologically degraded species of the same family as spiders. They attach themselves to persons and animals to suck blood; when they are full they drop off. The phrase has no reference to a bed tick, as often erroneously supposed. "Full as a tick" is very old in the English language. Just when it originated and under what circumstances are not known.—Pathfinder Magazine.

Prosperity and Pie

Apple pie is now blamed for American prosperity.

"American pie breeds dyspepsia, dyspepsia breeds restlessness and restlessness begets a feverish but none the less formidable material progress," declares the London Evening News in lamenting displacement of the good old English apple tart by foreign substitutes.

"The American apple pie is the sheer gastronomic equivalent of an incendiary bomb."

Trying to Help

Mrs. Blank returned home one afternoon after consulting a physician with the announcement that she had been advised to reduce the amount of carbohydrates in her diet. A few hours later the family assembled for dinner prepared by the cook, when all at once Mrs. Blank looked up to see Mandy lifting some of the vegetables off the table.

"Why, Mandy, what's the matter. Don't we get anything to eat?" some one asked the cook.

"No, siree, you don't get this. It's got too many hydrophobias in it," she answered quickly.

Frugality

As boys should be educated with temperance, so the first greatest lesson that should be taught them is to admire frugality. It is by the exercise of this virtue alone that they can ever expect to be useful members of society. It is true, lectures continually repeated upon this subject may make some boys, when they grow up, run into an extreme, and become misers; but it were well had we more misers than we have amongst us.—Goldsmith.

What's the Use?

The American book canvasser tackled a solemn-looking negro elevator man.

After listening imperturbably while the canvasser enlarged on the vast stores of knowledge to be derived from the work he was offering on the installment plan, the negro remarked quietly: "T'ain't no use to me, boss; I knows heaps more now than I gets paid for."—Exchange.

Mrs. Homer S. King and daughter, Miss Genevieve, have taken the Watler Boardman home in this city for the summer.

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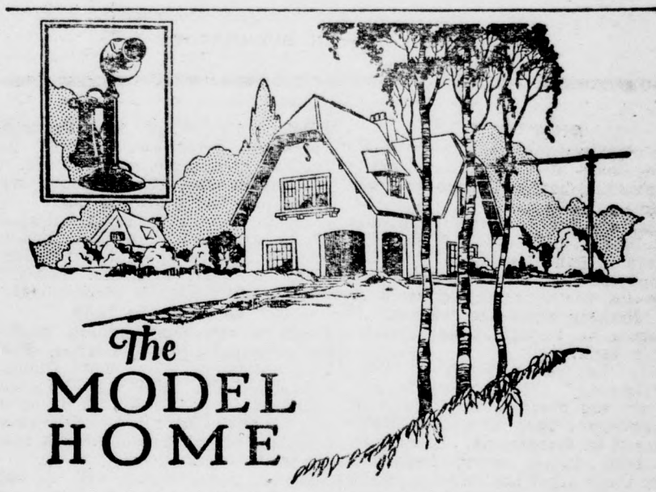

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The Story of THE BANK *of* ITALY *and* A. P. GIANNINI

By REED HAYES

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CHAPTER 1

The most amazing bank in the world is the Bank of Italy. The world's most amazing banker is Amadeo Peter Giannini.

Both have foreign names. But both are California born. Both have headquarters in San Francisco. Both are as important to the state—in potentiality—as the discovery of gold in 1848. Nothing since has come out of California so important as Giannini and his bank.

Today the words "Bank of Italy" and "Giannini" are on every tongue. They are the greatest single topic of conversation. They surpass prohibition itself in discussions. Other men have built large banks, important banks; these other bankers and banks have had a day, or perhaps two days, in the public prints and in public interest, but Giannini and his financial institutions never die, apparently, as subject for speech and story.

Here is one banker who constantly is giving the public something new to discuss—feverishly discuss.

World-Wide Sensations

Just now the subject is the great new consolidation of New York banks, with this California born and bred financial genius creating the greatest aggregation of banking strength the world ever has known.

The fact is that Giannini, and his banks, and his financial operations are world-wide sensations—no other word so fits their meteoric rise to fame.

So fast has been the growth of the Bank of Italy and affiliated companies and so rapidly has Giannini swung his path through the financial skies that until now no one has taken the time and space to tell their complete history.

No one yet has been able to catch up with the story!

Makes Banking History

Giannini strides so fast and makes banking history so rapidly that a writer starting on a series such as this does not know how many chapters the banker will have added by his financial coups beyond those chapters already planned and written.

The Bank of Italy is the fourth largest bank in the United States today. Only a quarter century was required to put it in that position. Just in a few recent days Giannini brought about a consolidation in New York that may give him a bank eventually as great or greater than the Bank of Italy.

Giannini is moving fast these days!

1,500,000 Depositors

The Bank of Italy has more depositors than any bank in the world—nearly 1,500,000 in California.

And, notwithstanding the present magnitude of Giannini's operations, the plans of this financial colossus make his record up to date appear a meres fraction of what they will become.

Not long ago the Bank of Italy was a tiny one-room affair in the commission district of San Francisco. Then one branch was started, then another, and then more and more. At one fell swoop 175 branches were added to a string already big.

In one day the youngest and smallest bank in San Francisco; then another bank and another city; then a statewide system of banks. Today the Bank of Italy is truly international.

30 Banks in Italy

Offices are being opened now in the principal cities of Europe. There is a system of 30 or more Giannini banks in Italy. This is real international banking, but not nearly so important to the bank and banker as are his plans for nationwide branch banking in the United States.

These plans, which will be fully related further along in this series, contemplate a dozen banks like the Bank of Italy in the United States. Each of these banks will have its scores and hundreds of branches.

Giannini is out to establish thousands of branch banks!

Will Be Publicly Owned

These banks will be publicly owned. No group or clique, according to Giannini plans, is to dominate them except by service and proved loyalty to all stockholders and all depositors.

Now the story of Giannini and his banks is not a fantastic story, albeit a story of most thrilling romance and accomplishment. It is a story of fact. It is a story of hope and fears, controversy and financial wars, politics and human life.

Giannini has upset banking precedents as has no other man of our time. He has upset banking philosophy.

Giannini has made many, many men millionaires; yet Giannini himself possesses less than $1,000,000.

Giannini has created fear in the hearts of hundreds of bankers, big and small, throughout the country. These see him as a Goliath out to slay or swallow them. But other hundreds of bankers have made more money for themselves and stockholders since they merged with Giannini than they did operating as individual banks.

Condemned by Some

Giannini has been condemned for the creation of a "financial octopus," a mighty thing of money which reaches its tentacles into every phase of life throughout the districts in which he operates. On the other hand, this financial admiral has behind him more than 100,000 stockholders who day after day see his efforts making them money faster than they ever thought it could be made. They swear by him. There are, besides, 5,000 Giannini employes, who declare him the finest and best employer living. They know this banker is making it possible for all his employes to own and take part, to share in the profits, of the bank for which they labor.

It is a Giannini plan to make every employe independent after 20 years of service—make his employes, each and every one, rich.

AMADEO PETER GIANNINI

CHAPTER 2

When A. P. Giannini was born in San Jose 58 years ago, it is certain no one predicted he would become one of the outstanding financial figures of his time.

Some may have forecast the life of a farmer or a commission merchant or have seen him as perhaps owning some time a business of his own; but his birth did not indicate financial genius.

The San Francisco banker was born poor. His father was a farmer and fruit man. At the time of Amadeo Peter's birth Giannini Sr operated the old Swiss Hotel on Market street, San Jose. Two years later the family moved to a farm near Alviso. From the farm the father peddled the fruit he raised. Born poor, but from both his parents Banker Giannini inherited all the good points of sturdy Italian peasant ancestry.

The father died before young Giannini was 7 years old, leaving the mother with three children, one, George, an infant but a few months old; the present Dr. A. H. Giannini, president of the Bowery and East River National Bank of New York, then less than 3 years old, and Amadeo Peter.

From the mother Giannini says he got his distinguishing traits of character. She was sturdy, unafraid, sunny, generous and full of vital energy. She possessed all those qualities which have caused her son to go to the top.

The mother of the banker was only 22 when the father died, but she faced the world undaunted and began the task of raising her three boys alone. But Virginia Giannini, the bright and beautiful widow, was not allowed to long remain single and care for her children without the assistance of a man. Not far away lived a young Italian just four years older than she. This young man was working long hours as a teamster, but he was ambitious and he was getting along in the world. This man was Lorenzo Scatena.

Scatena knew the young widow. He saw her bravely facing the world and rearing her sons. She was the kind of a wife he desired. He began to court her.

The courtship was successful. Before many months Lorenzo Scatena became the stepfather of the three Giannini boys.

Today he is the patriarch of the Bank of Italy. Affectionately he is called "Boss" or "Pop."

The life of "Boss" Scatena is worthy of a story in itself. He came to America and California as an immigrant boy 12 years of age. At 78 he still visits and works daily at the Bank of Italy, which he helped his stepson found. More about this unusual man will be unfolded as this series of stories on Giannini and his banks unfolds.

Scatena made an ideal husband for the young widow. More important, probably, was his ability to step immediately into the role of a father and succeed at it. Giannini's own father may be credited with giving the young son birth and good blood heritage, but to Scatena must go the credit for giving the young man the guidance during the growing, man-making years which shape character and destiny.

Amadeo Is Favorite

It is an inspiration to talk to Scatena, because the old gentleman himself becomes inspired in talking about the three youngsters he raised. Amadeo has been closest to him, probably, and he has been the partner and lifelong associate of the younger man in business as well as in family life.

Ask Mr. Scatena, and he will tell you all about the early life of young Giannini. He will tell you of those early years of hope and work and eternal striving, not only for success, but the striving to become a helper of his fellow men. And occasionally as the old Italian gentleman waxes enthusiastic about his stepson he stops.

"But they were all good boys," he will say. "Every single one of them was as good as the other."

Mr. Scatena does not want you to get the impression he was a partial stepfather. Here is fairness, and it was such fairness he steadfastly inculcated into these fatherless boys who came into his care.

Scatena, the young stepfather, not long after his marriage to the comely Giannini widow, decided that San Francisco offered much better opportunity than a farm. So he left Alviso for San Francisco.

The wife and her children remained behind until the farm could be leased, but before long the family all was domiciled in a new home on Jackson street, between Mason and Powell. Then a move was made to quarters over a store at Dupont and Green street. In a few months a permanent home was purchased at 411 Green street, where the family lived for many years. Here the Giannini boys were brought up.

Those were the days when the name San Francisco was rarely heard, for throughout the West everybody referred to the Pacific coast metropolis as "The City."

At Head of Class

Upon arrival in "The City" Amadeo and his brothers were again put into school. All became star pupils. Amadeo throughout his school career stood always at the head of every class he attended.

CHAPTER 3

But interesting as was school to the young man, business had still greater attractions.

Mr. Scatena, soon after his arrival, went to work for a commission firm. That was almost 50 years ago and the Scatena genius was demonstrated within a very few months after his arrival when his salary was raised to $100 a month—big money for those days—then to $150, to $200 and finally $250—a really tremendous salary.

Advancement in Year

All this advancement took place within a single year. Young Scatena knew he was earning large sums for his employer and he demanded $300 a month. The employer thought he was paying salary enough to a new man no matter what was being earned for the firm. He refused the demand. As for young Scatena, he wanted to fly higher. He quit.

"During my first month, buying and selling, I earned $1,500 for myself," the old gentleman told me just the other day. "Ever after that I have been in business for myself, except since we started the Bank of Italy," he told me.

Young Giannini thus had a good businessman to guide him, as well as a good stepfather. He took advantage of the fact.

Before and after school the boy would follow his stepfather into the commission district. He kept his eyes and ears open and all the while he was picking up bits of business information.

Business Claims Him

It was just as young Giannini turned 12 that business claimed him for its own. He continued for awhile to go to school, but business became his mistress. Over protests of his mother, over her pleadings and scoldings, he spent all his waking hours when away from school at his stepfather's commission house and on the produce wharves.

"Those were the days," says Mr. Scatena, "when it was necessary for us to get to work early to buy, sell and handle our produce. If we did not get down early we could not sell and we would lose on the produce we had bought. We left home at midnight. One a. m. was a late hour—often too late to show on the docks."

But these hours were not too early for young Giannini. He followed his stepfather to work. When the mother became insistent that he discontinue getting up at midnight and going to the commission house, he would steal out of the house in the darkness. He would dress, all but putting on his shoes. These he would carry in his hand until he reached the street. Then he would put them on and run after the older man.

Coffee Drunk at Home

Coffee was drunk at home. Then would come the busy hours on the docks until time to go to school. Some time between 7 and 9 a. m. breakfast would be eaten at a small restaurant. Then Giannini would hurry to school. After school was out in the afternoon, right back he would run to the office to absorb more business and help his stepfather. Then it was an early supper and early to bed.

"That boy was bright, let me tell you," says Scatena. "I tried to help his mother keep him home, but pretty soon I gave it up as a bad job and let him come with me. Secretly it pleased me the way he was doing. He was alert to everything and absorbed business like a blotter does ink.

"It was not long after he started coming to the office that I began to get business from people I had never heard about or had never done business with before. I started an investigation and I found that when he came to the office after school he would write letter after letter to various people soliciting business from them. And, 'by jingo,' he was succeeding.

"One day after some farmer had written in to say he wanted us to handle his produce I said to the boy, 'Amadeo, the first carload of oranges you get for me I will buy you a gold watch.'

"In less than a week we had that carload of oranges. They came from the Santa Ana Valley Fruit Co., at Tustin. I'll never forget it. As soon as that carload came in I called out loudly to one of the boys in the place:

"You go to town and buy Amadeo the best gold watch and chain in town. And you watch that boy. He is a worldbeater.'"

A. P. Giannini still treasures that watch.

The man who was sent up town to buy it was an old bookkeeper. He was the man who taught A. P. Giannini how to write business letters. In those days all business letters were written laboriously by hand. Giannin wrote them in the afternoons soliciting vegetables, fruits and produce from the farmers.

In the mornings he was on the docks working among stevedores, farmers, small merchants, Chinese peddlers and Italian peddlers until it was time to go to school. Those men were his friends then. They are still his friends today.

CHAPTER 4

The man who today is probably the world's most talked of banker never completed the common schools.

A. P. Giannini was too busy. Business had too tight a hold on him. It seized and took him away from classes before he was 15. He had a late start in school because the district in which he lived lacked educational facilities, but once he started he was the best pupil in every class.

Mrs. Scatena, his mother, was proud of the boy's progress in school than she was in the strides he was making in business under his stepfather. She wanted the youth to continue his classes. She desired that he get an academic education. He would not. He plunged into business. As a sop to his mother, but also to help him in business, young Giannini went to business college for three months after quitting the old Washington grammar school.

He then entered his stepfather's business for good.

"I decided school had nothing more to offer me," says the present-day financial leader. "I wanted to get ahead. I studied the matter carefully in my mind. I decided and then acted."

The boy now could put on his shoes when he arose soon after midnight to accompany his stepfather to business and to the docks to receive and sell their steadily mounting produce receipts. But he did not have to run to school at 8 o'clock. He could stay all day and devote himself to increasing business.

Giannini was salesman and entry clerk for the commission house. After the business of the morning was cleaned up he continued his letter writing to drum up new business. Many letters were written every day by hand.

But the salesman in young Giannini was not satisfied with conducting sales campaigns at long distance. He prevailed on his stepfather to let him take a trip with the older man into the Sacramento valley. The two departed, but Mr. Scatena was forced to return unexpectedly to San Francisco. Having faith in the lad he instructed him to continue the maiden trip alone and gave him authority to purchase 200 or 300 tons of pears from the farmers.

"Sign your purchase order L. Scatena & Co., by A. P. Giannini," the boy was told.

Travel in those days was with horse and buggy. Young Giannini continued the trip and within a short time had all his purchases made, but soon it developed there might be trouble with the orders. Prices suddenly had advanced in San Francisco. Other buyers, scenting a shortage, came into the field. They told the farmers from whom Giannini had made his purchases that they could rescind the sales because of the boy's youth. Some refused to deliver.

Scatena, when this condition came up, went to see his attorney. He explained the circumstances. The attorney told him to insist on delivery. He did and received the pears.

Gains Notice

This transaction gained notice for the young man. Not all the farmers had refused to deliver, as their contracts called for. They believed Scatena and his stepson had offered a fair price, considered from the standpoint of market conditions when the deal was made. These twitted some of the reneging neighbors.

From this episode came the opportunity for Giannini to assume all the purchasing of produce on the east side of the Sacramento river. This district contains some of the finest fruit lands in California. It was an important and large territory and particularly for a boy just turned 15. All the contracting was in his hands.

To make the rounds it was necessary for him to hire a horse and buggy for his first trip alone. This he did in Sacramento and started down the river. Most commission house buyers took their time to visit and gossip. They made their trips almost an endless holiday. These other buyers usually stopped at the more prosperous ranch houses for lunch—and after lunch a long chat. Wine drinking was a rite with them.

(Continued next week)

Dr. and Mrs. Boardman and their children, of this city will spend their summer vacation in the high Sierras this year.

NOTICE

To Whom It May Concern:

On and after this date I will not be responsible for, or pay any bills contracted for in my name by my wife, Florence Stuart.

Signed, CLAUDE H. STUART

Dated June 9th, 1928. 6-29

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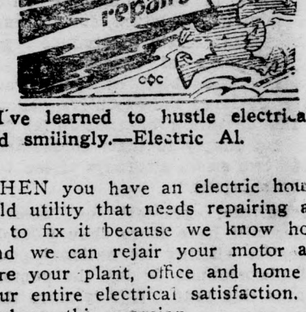

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